



**The Quarterly Balance-Sheet of the Deposit Banks  
in Istanbul Stock Exchange  
March 2012**

Report Code : DE12

May 2012

## Deposit Banks in ISE

### Assets

(USD Million)

|   | March 2012     |                |                | %            | March 2011     |                |                | %            |
|---|----------------|----------------|----------------|--------------|----------------|----------------|----------------|--------------|
|   | TC             | FC             | Total          |              | TC             | FC             | Total          |              |
| <b>Cash and Balances with the Central Bank</b>            | <b>16,129</b>  | <b>29,942</b>  | <b>46,071</b>  | <b>9.2</b>   | <b>21,723</b>  | <b>16,130</b>  | <b>37,853</b>  | <b>7.8</b>   |
| <b>Fin.ass.where fair value cha. is refl.to I/S (Net)</b> | <b>2,559</b>   | <b>1,755</b>   | <b>4,314</b>   | <b>0.9</b>   | <b>3,844</b>   | <b>1,724</b>   | <b>5,567</b>   | <b>1.2</b>   |
| Financial assets held for trading                         | 2,048          | 1,755          | 3,804          | 0.8          | 3,035          | 1,724          | 4,758          | 1.0          |
| Public sector debt securities                             | 1,106          | 731            | 1,837          | 0.4          | 1,930          | 894            | 2,824          | 0.6          |
| Securities representing a share in capital                | 12             | 0              | 12             | 0.0          | 21             | 0              | 21             | 0.0          |
| Derivative financial assets held for trading              | 891            | 1,020          | 1,911          | 0.4          | 1,071          | 829            | 1,901          | 0.4          |
| Other marketable securities                               | 39             | 5              | 43             | 0.0          | 12             | 1              | 13             | 0.0          |
| Fin.assets clas. as fair value change is refl.to I/S      | 511            | 0              | 511            | 0.1          | 809            | 0              | 809            | 0.2          |
| Public sector debt securities                             | 0              | 0              | 0              | 0.0          | 0              | 0              | 0              | 0.0          |
| Securities representing a share in capital                | 0              | 0              | 0              | 0.0          | 0              | 0              | 0              | 0.0          |
| Loans   | 511            | 0              | 511            | 0.1          | 809            | 0              | 809            | 0.2          |
| Other marketable securities                               | 0              | 0              | 0              | 0.0          | 0              | 0              | 0              | 0.0          |
| <b>Banks</b>  | <b>1,737</b>   | <b>10,275</b>  | <b>12,012</b>  | <b>2.4</b>   | <b>2,666</b>   | <b>9,903</b>   | <b>12,569</b>  | <b>2.6</b>   |
| <b>Money Market Securities</b>                            | <b>447</b>     | <b>79</b>      | <b>526</b>     | <b>0.1</b>   | <b>431</b>     | <b>0</b>       | <b>431</b>     | <b>0.1</b>   |
| Interbank money market placements                         | 0              | 0              | 0              | 0.0          | 0              | 0              | 0              | 0.0          |
| Istanbul Stock Exc. money market placements               | 0              | 79             | 79             | 0.0          | 0              | 0              | 0              | 0.0          |
| Receiv. from reverse repurchase agreements                | 447            | 0              | 447            | 0.1          | 431            | 0              | 431            | 0.1          |
| <b>Financial Assets Available for Sale (Net)</b>          | <b>75,771</b>  | <b>11,442</b>  | <b>87,213</b>  | <b>17.4</b>  | <b>76,868</b>  | <b>12,457</b>  | <b>89,325</b>  | <b>18.5</b>  |
| Securities representing a share in capital                | 43             | 16             | 59             | 0.0          | 70             | 69             | 139            | 0.0          |
| Public sector debt securities                             | 74,669         | 8,764          | 83,432         | 16.6         | 75,155         | 9,550          | 84,705         | 17.5         |
| Other marketable securities                               | 1,059          | 2,662          | 3,722          | 0.7          | 1,642          | 2,838          | 4,481          | 0.9          |
| <b>Loans and Receivables</b>                              | <b>207,281</b> | <b>93,033</b>  | <b>300,313</b> | <b>59.8</b>  | <b>190,273</b> | <b>88,841</b>  | <b>279,114</b> | <b>57.8</b>  |
| Loans and Receivables                                     | 205,870        | 92,881         | 298,751        | 59.5         | 189,028        | 88,833         | 277,861        | 57.5         |
| Loans granted to the Banks risk group                     | 1,437          | 2,580          | 4,017          | 0.8          | 1,137          | 2,542          | 3,679          | 0.8          |
| Public sector debt securities                             | 0              | 0              | 0              | 0.0          | 0              | 0              | 0              | 0.0          |
| Other   | 204,433        | 90,301         | 294,734        | 58.7         | 187,891        | 86,291         | 274,182        | 56.8         |
| Loans under follow-up                                     | 8,384          | 290            | 8,673          | 1.7          | 9,508          | 68             | 9,577          | 2.0          |
| Specific provisions (-)                                   | 6,973          | 138            | 7,111          | 1.4          | 8,263          | 60             | 8,324          | 1.7          |
| <b>Factoring Receivables</b>                              | <b>0</b>       | <b>0</b>       | <b>0</b>       | <b>0.0</b>   | <b>0</b>       | <b>0</b>       | <b>0</b>       | <b>0.0</b>   |
| <b>Investments held to Maturity (Net)</b>                 | <b>21,338</b>  | <b>8,455</b>   | <b>29,793</b>  | <b>5.9</b>   | <b>26,648</b>  | <b>8,733</b>   | <b>35,381</b>  | <b>7.3</b>   |
| Public sector debt securities                             | 21,331         | 8,394          | 29,725         | 5.9          | 26,641         | 8,648          | 35,290         | 7.3          |
| Other marketable securities                               | 7              | 61             | 68             | 0.0          | 7              | 85             | 91             | 0.0          |
| <b>Investments and Associates (Net)</b>                   | <b>631</b>     | <b>67</b>      | <b>697</b>     | <b>0.1</b>   | <b>697</b>     | <b>77</b>      | <b>774</b>     | <b>0.2</b>   |
| Accounted with equity method                              | 0              | 0              | 0              | 0.0          | 0              | 0              | 0              | 0.0          |
| Non-consolidated investments and associates               | 631            | 67             | 697            | 0.1          | 697            | 77             | 774            | 0.2          |
| Financial investments and associates                      | 238            | 67             | 305            | 0.1          | 252            | 77             | 329            | 0.1          |
| Non-financial investments and associates                  | 392            | 0              | 392            | 0.1          | 445            | 0              | 445            | 0.1          |
| <b>Subsidiaries (Net)</b>                                 | <b>6,331</b>   | <b>2,194</b>   | <b>8,525</b>   | <b>1.7</b>   | <b>6,451</b>   | <b>1,996</b>   | <b>8,446</b>   | <b>1.7</b>   |
| Financial subsidiaries                                    | 4,140          | 2,194          | 6,334          | 1.3          | 4,170          | 1,996          | 6,166          | 1.3          |
| Non-financial subsidiaries                                | 2,191          | 0              | 2,191          | 0.4          | 2,280          | 0              | 2,280          | 0.5          |
| <b>Joint Ventures (Business Partners) (Net)</b>           | <b>14</b>      | <b>0</b>       | <b>14</b>      | <b>0.0</b>   | <b>20</b>      | <b>0</b>       | <b>20</b>      | <b>0.0</b>   |
| Accounted with equity method                              | 0              | 0              | 0              | 0.0          | 0              | 0              | 0              | 0.0          |
| Non-consolidated joint ventures                           | 14             | 0              | 14             | 0.0          | 20             | 0              | 20             | 0.0          |
| Financial joint ventures                                  | 11             | 0              | 11             | 0.0          | 16             | 0              | 16             | 0.0          |
| Non-financial joint ventures                              | 3              | 0              | 3              | 0.0          | 4              | 0              | 4              | 0.0          |
| <b>Recivables From Leasing Transactions</b>               | <b>0</b>       | <b>0</b>       | <b>0</b>       | <b>0.0</b>   | <b>0</b>       | <b>0</b>       | <b>0</b>       | <b>0.0</b>   |
| Finance lease receivables                                 | 0              | 0              | 0              | 0.0          | 0              | 0              | 0              | 0.0          |
| Operational leasing receivables                           | 0              | 0              | 0              | 0.0          | 0              | 0              | 0              | 0.0          |
| Others  | 0              | 0              | 0              | 0.0          | 0              | 0              | 0              | 0.0          |
| Unearned income (-)                                       | 0              | 0              | 0              | 0.0          | 0              | 0              | 0              | 0.0          |
| <b>Derivative Financial Assets Held for Hedging</b>       | <b>463</b>     | <b>106</b>     | <b>569</b>     | <b>0.1</b>   | <b>103</b>     | <b>13</b>      | <b>116</b>     | <b>0.0</b>   |
| Fair value hedges   | 372            | 92             | 463            | 0.1          | 39             | 1              | 40             | 0.0          |
| Cash flow hedges  | 91             | 14             | 105            | 0.0          | 64             | 12             | 76             | 0.0          |
| Hedges for invest. made in foreign countries              | 0              | 0              | 0              | 0.0          | 0              | 0              | 0              | 0.0          |
| <b>Property and Equipment (Net)</b>                       | <b>4,664</b>   | <b>4</b>       | <b>4,668</b>   | <b>0.9</b>   | <b>5,328</b>   | <b>5</b>       | <b>5,333</b>   | <b>1.1</b>   |
| <b>Intangible Assets (Net)</b>                            | <b>1,285</b>   | <b>0</b>       | <b>1,285</b>   | <b>0.3</b>   | <b>1,361</b>   | <b>0</b>       | <b>1,361</b>   | <b>0.3</b>   |
| Goodwill  | 790            | 0              | 790            | 0.2          | 912            | 0              | 912            | 0.2          |
| Other   | 495            | 0              | 495            | 0.1          | 449            | 0              | 449            | 0.1          |
| <b>Real Estates for Investment Purpose (Net)</b>          | <b>36</b>      | <b>0</b>       | <b>36</b>      | <b>0.0</b>   | <b>0</b>       | <b>0</b>       | <b>0</b>       | <b>0.0</b>   |
| <b>Assets for Tax</b>                                     | <b>725</b>     | <b>0</b>       | <b>725</b>     | <b>0.1</b>   | <b>940</b>     | <b>0</b>       | <b>940</b>     | <b>0.2</b>   |
| Current assets for tax                                    | 1              | 0              | 1              | 0.0          | 0              | 0              | 0              | 0.0          |
| Deferred assets for tax                                   | 724            | 0              | 724            | 0.1          | 940            | 0              | 940            | 0.2          |
| <b>Prop.&amp;Equ.for Sale p. and from Term.Op.(Net)</b>   | <b>207</b>     | <b>0</b>       | <b>207</b>     | <b>0.0</b>   | <b>261</b>     | <b>0</b>       | <b>261</b>     | <b>0.1</b>   |
| <b>Other Assets</b>                                       | <b>3,841</b>   | <b>1,172</b>   | <b>5,013</b>   | <b>1.0</b>   | <b>3,956</b>   | <b>1,414</b>   | <b>5,370</b>   | <b>1.1</b>   |
| <b>Total Assets</b>                                       | <b>343,457</b> | <b>158,524</b> | <b>501,982</b> | <b>100.0</b> | <b>341,568</b> | <b>141,292</b> | <b>482,860</b> | <b>100.0</b> |

## Liabilities

(USD Million)

|  | March 2012     |                |                | %            | March 2011     |                |                | %            |
|--|----------------|----------------|----------------|--------------|----------------|----------------|----------------|--------------|
|  | TC             | FC             | Total          |              | TC             | FC             | Total          |              |
| <b>Deposits</b>  | <b>190,075</b> | <b>117,998</b> | <b>308,073</b> | <b>61.4</b>  | <b>196,625</b> | <b>103,437</b> | <b>300,061</b> | <b>62.1</b>  |
| Deposits held by the Banks risk group                              | 5,922          | 5,766          | 11,688         | 2.3          | 7,537          | 6,829          | 14,365         | 3.0          |
| Other  | 184,153        | 112,232        | 296,385        | 59.0         | 189,088        | 96,608         | 285,696        | 59.2         |
| <b>Derivative Finan. Liabilities Held for Trading</b>              | <b>1,007</b>   | <b>972</b>     | <b>1,980</b>   | <b>0.4</b>   | <b>1,317</b>   | <b>877</b>     | <b>2,194</b>   | <b>0.5</b>   |
| <b>Funds Borrowed</b>  | <b>4,656</b>   | <b>44,342</b>  | <b>48,998</b>  | <b>9.8</b>   | <b>6,658</b>   | <b>41,917</b>  | <b>48,575</b>  | <b>10.1</b>  |
| <b>Money Market Takings</b>  | <b>26,358</b>  | <b>13,294</b>  | <b>39,652</b>  | <b>7.9</b>   | <b>28,343</b>  | <b>8,789</b>   | <b>37,132</b>  | <b>7.7</b>   |
| Interbank money market takings                                     | 0              | 60             | 60             | 0.0          | 0              | 0              | 0              | 0.0          |
| Istanbul Stock Exc. money market takings                           | 17             | 0              | 17             | 0.0          | 24             | 0              | 24             | 0.0          |
| Funds provided under repurchase agreements                         | 26,341         | 13,234         | 39,575         | 7.9          | 28,319         | 8,789          | 37,108         | 7.7          |
| <b>Marketable Securities Issued (Net)</b>                          | <b>7,286</b>   | <b>3,762</b>   | <b>11,048</b>  | <b>2.2</b>   | <b>2,478</b>   | <b>1,945</b>   | <b>4,423</b>   | <b>0.9</b>   |
| Bills  | 5,389          | 0              | 5,389          | 1.1          | 1,800          | 0              | 1,800          | 0.4          |
| Asset backed securities  | 299            | 0              | 299            | 0.1          | 0              | 0              | 0              | 0.0          |
| Bonds  | 1,597          | 3,762          | 5,359          | 1.1          | 678            | 1,945          | 2,622          | 0.5          |
| <b>Funds</b>   | <b>804</b>     | <b>0</b>       | <b>804</b>     | <b>0.2</b>   | <b>867</b>     | <b>0</b>       | <b>867</b>     | <b>0.2</b>   |
| Borrower funds   | 52             | 0              | 52             | 0.0          | 49             | 0              | 49             | 0.0          |
| Others   | 752            | 0              | 752            | 0.1          | 818            | 0              | 818            | 0.2          |
| <b>Miscellaneous Payables</b>                                      | <b>10,510</b>  | <b>1,107</b>   | <b>11,618</b>  | <b>2.3</b>   | <b>10,240</b>  | <b>599</b>     | <b>10,839</b>  | <b>2.2</b>   |
| <b>Other External Resources</b>                                    | <b>2,977</b>   | <b>2,822</b>   | <b>5,799</b>   | <b>1.2</b>   | <b>3,214</b>   | <b>2,286</b>   | <b>5,499</b>   | <b>1.1</b>   |
| <b>Factoring Payables</b>  | <b>0</b>       | <b>0</b>       | <b>0</b>       | <b>0.0</b>   | <b>0</b>       | <b>0</b>       | <b>0</b>       | <b>0.0</b>   |
| <b>Leasing Transactions Payables (Net)</b>                         | <b>53</b>      | <b>18</b>      | <b>71</b>      | <b>0.0</b>   | <b>55</b>      | <b>17</b>      | <b>72</b>      | <b>0.0</b>   |
| Finance leasing payables   | 67             | 19             | 86             | 0.0          | 69             | 18             | 87             | 0.0          |
| Operations leasing payables  | 0              | 0              | 0              | 0.0          | 0              | 0              | 0              | 0.0          |
| Others   | 0              | 0              | 0              | 0.0          | 0              | 0              | 0              | 0.0          |
| Deferred finance leasing expenses (-)                              | 14             | 1              | 15             | 0.0          | 13             | 1              | 14             | 0.0          |
| <b>Derivative Finan. Liabilities Held for Hedging</b>              | <b>392</b>     | <b>356</b>     | <b>747</b>     | <b>0.1</b>   | <b>453</b>     | <b>72</b>      | <b>526</b>     | <b>0.1</b>   |
| Fair value hedges  | 154            | 53             | 207            | 0.0          | 214            | 10             | 223            | 0.0          |
| Cash flow hedges   | 237            | 303            | 541            | 0.1          | 239            | 63             | 302            | 0.1          |
| Hedges for invest. made in foreign countries                       | 0              | 0              | 0              | 0.0          | 0              | 0              | 0              | 0.0          |
| <b>Provisions</b>  | <b>7,655</b>   | <b>486</b>     | <b>8,141</b>   | <b>1.6</b>   | <b>7,336</b>   | <b>502</b>     | <b>7,838</b>   | <b>1.6</b>   |
| General provisions   | 3,517          | 418            | 3,935          | 0.8          | 2,569          | 416            | 2,985          | 0.6          |
| Restructuring reserves   | 1              | 0              | 1              | 0.0          | 4              | 0              | 4              | 0.0          |
| Reserves for employee benefit                                      | 1,037          | 0              | 1,037          | 0.2          | 1,035          | 0              | 1,035          | 0.2          |
| Insurance technical reserves (Net)                                 | 0              | 0              | 0              | 0.0          | 0              | 0              | 0              | 0.0          |
| Other provisions   | 3,101          | 68             | 3,168          | 0.6          | 3,728          | 86             | 3,814          | 0.8          |
| <b>Liabilities for Tax</b>   | <b>1,614</b>   | <b>2</b>       | <b>1,616</b>   | <b>0.3</b>   | <b>959</b>     | <b>7</b>       | <b>966</b>     | <b>0.2</b>   |
| Current liabilities for tax  | 1,592          | 2              | 1,594          | 0.3          | 920            | 7              | 927            | 0.2          |
| Deferred liabilities for tax                                       | 22             | 0              | 22             | 0.0          | 39             | 0              | 39             | 0.0          |
| <b>Lia. for Pro. &amp; Equ. for Sale p. and from Term.Op.(Net)</b> | <b>1</b>       | <b>3</b>       | <b>4</b>       | <b>0.0</b>   | <b>1</b>       | <b>3</b>       | <b>3</b>       | <b>0.0</b>   |
| <b>Subordinated Loans</b>  | <b>0</b>       | <b>4,000</b>   | <b>4,000</b>   | <b>0.8</b>   | <b>0</b>       | <b>3,658</b>   | <b>3,658</b>   | <b>0.8</b>   |
| <b>Shareholders' Equity</b>  | <b>59,183</b>  | <b>249</b>     | <b>59,432</b>  | <b>11.8</b>  | <b>59,901</b>  | <b>306</b>     | <b>60,208</b>  | <b>12.5</b>  |
| Paid-in capital  | 15,724         | 0              | 15,724         | 3.1          | 17,830         | 0              | 17,830         | 3.7          |
| Supplementary capital  | 8,038          | 224            | 8,262          | 1.6          | 9,646          | 280            | 9,926          | 2.1          |
| Share premium  | 1,740          | 0              | 1,740          | 0.3          | 2,008          | 0              | 2,008          | 0.4          |
| Share cancellation profits   | 0              | 0              | 0              | 0.0          | 0              | 0              | 0              | 0.0          |
| Valuation changes in marketable securities                         | 2,140          | 466            | 2,607          | 0.5          | 3,301          | 347            | 3,647          | 0.8          |
| Revaluation changes of property and equip.                         | 705            | 0              | 705            | 0.1          | 555            | 0              | 555            | 0.1          |
| Revaluation changes of intangible assets                           | 0              | 0              | 0              | 0.0          | 0              | 0              | 0              | 0.0          |
| Revaluation changes of real est. for inv. pur.                     | 0              | 0              | 0              | 0.0          | 0              | 0              | 0              | 0.0          |
| Free shares from inv. & ass., subs. & joint vent.                  | 59             | 0              | 59             | 0.0          | 67             | 0              | 67             | 0.0          |
| Hedging funds (active part)  | -85            | -243           | -328           | -0.1         | -204           | -67            | -270           | -0.1         |
| Val. inc. in pro. & equ. held for sale p. and term. ope.           | 0              | 0              | 0              | 0.0          | 0              | 0              | 0              | 0.0          |
| Other capital reserves   | 3,479          | 0              | 3,479          | 0.7          | 3,919          | 0              | 3,919          | 0.8          |
| Profit reserves  | 30,002         | 25             | 30,026         | 6.0          | 27,713         | 26             | 27,739         | 5.7          |
| Legal reserves   | 3,474          | 4              | 3,478          | 0.7          | 3,514          | 4              | 3,519          | 0.7          |
| Status reserves  | 0              | 0              | 0              | 0.0          | 0              | 0              | 0              | 0.0          |
| Extraordinary reserves   | 26,262         | 0              | 26,262         | 5.2          | 23,966         | 0              | 23,966         | 5.0          |
| Other profit reserves  | 266            | 21             | 287            | 0.1          | 232            | 22             | 254            | 0.1          |
| Profit or loss   | 5,419          | 0              | 5,419          | 1.1          | 4,712          | 0              | 4,712          | 1.0          |
| Prior years income/loss  | 2,918          | 0              | 2,918          | 0.6          | 1,923          | 0              | 1,923          | 0.4          |
| Current year income/loss   | 2,501          | 0              | 2,501          | 0.5          | 2,789          | 0              | 2,789          | 0.6          |
| <b>Total Liabilities</b>   | <b>312,570</b> | <b>189,411</b> | <b>501,982</b> | <b>100.0</b> | <b>318,447</b> | <b>164,413</b> | <b>482,860</b> | <b>100.0</b> |

## Deposit Banks in ISE

### Off Balance Sheet Commitments

(USD Million)

|  | March 2012       |                |                  | March 2011       |                |                  |
|--|------------------|----------------|------------------|------------------|----------------|------------------|
|  | TC               | FC             | Total            | TC               | FC             | Total            |
| <b>Guarantees and Warranties</b>               | <b>38,893</b>    | <b>50,678</b>  | <b>89,571</b>    | <b>35,032</b>    | <b>43,419</b>  | <b>78,451</b>    |
| Letters of guarantee                           | 36,792           | 26,970         | 63,762           | 33,350           | 23,944         | 57,294           |
| Bank acceptances                               | 103              | 2,761          | 2,863            | 14               | 1,834          | 1,848            |
| Letters of credit                              | 912              | 18,131         | 19,044           | 964              | 16,065         | 17,030           |
| Prefinancing given as guarantee                | 0                | 4              | 4                | 0                | 6              | 6                |
| Endorsements                                   | 0                | 283            | 283              | 0                | 47             | 47               |
| Other guarantees and warranties                | 1,086            | 2,529          | 3,616            | 705              | 1,522          | 2,226            |
| <b>Commitments</b>                             | <b>276,469</b>   | <b>77,936</b>  | <b>354,406</b>   | <b>131,758</b>   | <b>38,599</b>  | <b>170,357</b>   |
| Irrevocable commitments                        | 96,034           | 27,577         | 123,612          | 92,934           | 24,617         | 117,551          |
| Revocable commitments                          | 180,435          | 50,359         | 230,794          | 38,824           | 13,982         | 52,806           |
| <b>Derivative Financial Instruments</b>        | <b>92,863</b>    | <b>201,385</b> | <b>294,248</b>   | <b>89,370</b>    | <b>157,700</b> | <b>247,069</b>   |
| Derivative finan. instruments held for hedging | 14,832           | 24,637         | 39,468           | 8,270            | 8,528          | 16,798           |
| Trading transactions                           | 78,031           | 176,749        | 254,780          | 81,099           | 149,172        | 230,271          |
| <b>Custody and Pledged Securities</b>          | <b>1,172,627</b> | <b>464,334</b> | <b>1,636,961</b> | <b>920,460</b>   | <b>320,666</b> | <b>1,241,126</b> |
| Items held in Custody                          | 243,177          | 28,702         | 271,878          | 273,040          | 25,153         | 298,193          |
| Pledged Items                                  | 745,903          | 356,625        | 1,102,528        | 644,281          | 294,707        | 938,988          |
| Accepted independent guaran. and warran.       | 183,547          | 79,007         | 262,554          | 3,139            | 807            | 3,946            |
| <b>Total Off Balance Sheet Commitments</b>     | <b>1,580,853</b> | <b>794,333</b> | <b>2,375,185</b> | <b>1,176,620</b> | <b>560,384</b> | <b>1,737,004</b> |

### Income-Expenditure

(USD Million)

|  | March 2012    | March 2011   |
|--|---------------|--------------|
| <b>Interest Income</b>   | <b>11,100</b> | <b>9,123</b> |
| Interest on loans  | 7,925         | 6,279        |
| Interest received from reserve deposits                        | 0             | 0            |
| Interest received from banks                                   | 47            | 45           |
| Interest received from money market transactions               | 59            | 5            |
| Interest received from marketable securities portfolio         | 3,012         | 2,743        |
| Other interest income  | 58            | 51           |
| <b>Interest Expenses</b>                                       | <b>6,303</b>  | <b>4,689</b> |
| Interest on deposits   | 4,959         | 3,745        |
| Interest on money market transactions                          | 424           | 394          |
| Interest on funds borrowed                                     | 642           | 452          |
| Interest on securities issued                                  | 212           | 48           |
| Other interest expenses  | 67            | 50           |
| <b>Net Interest Income/Expenses</b>                            | <b>4,797</b>  | <b>4,433</b> |
| <b>Net Fees and Commissions Income/Expenses</b>                | <b>1,367</b>  | <b>1,463</b> |
| Fees and commissions received                                  | 1,709         | 1,725        |
| Fees and commissions paid                                      | 342           | 261          |
| <b>Dividend Income</b>   | <b>363</b>    | <b>240</b>   |
| <b>Trading Profit/Loss (net)</b>                               | <b>8</b>      | <b>481</b>   |
| Profit/loss on trading account securities                      | 196           | 412          |
| Profit/losses on derivative financial transactions             | -1,110        | 189          |
| Foreign exchange profit/loss                                   | 922           | -120         |
| <b>Other Operating Income</b>                                  | <b>634</b>    | <b>1,038</b> |
| <b>Total Operating Income/Expenses</b>                         | <b>7,169</b>  | <b>7,655</b> |
| Provision for Loan Losses or other Receivables (-)             | 1,051         | 1,072        |
| Specific provisions of banks loans and other receivables*      | 572           | 476          |
| General provision expenses*                                    | 262           | 263          |
| Other Operating Expenses (-)                                   | 3,004         | 3,073        |
| Personnel Expenses*  | 1,317         | 1,345        |
| <b>Net Operating Profit/Loss</b>                               | <b>3,114</b>  | <b>3,510</b> |
| Surplus written as gain after merger                           | 0             | 0            |
| Profit/losses from equity method applied subsidiaries          | 0             | 0            |
| Net monetary position gain/loss                                | 0             | 0            |
| <b>Profit/Loss Before Taxes from Continuing Operations</b>     | <b>3,114</b>  | <b>3,510</b> |
| Provisions for Taxes on Income from Continuing Operations (±)  | -490          | -722         |
| <b>Net Profit/Loss from Continuing Operations</b>              | <b>2,624</b>  | <b>2,789</b> |
| <b>Net Profit/Loss Before Taxes from Terminated Operations</b> | <b>-122</b>   | <b>0</b>     |
| Provisions for Taxes on Income from Terminated Operations (±)  | 0             | 0            |
| <b>Net Profit/Loss from Terminated Operations</b>              | <b>-122</b>   | <b>0</b>     |
| <b>Net Profit/Losses</b>                                       | <b>2,501</b>  | <b>2,789</b> |

\* Used from information and disclosures related to income statement\*.

**Ratios**

(%)

|   | March 2012 | March 2011 |
|---|------------|------------|
| <b>Capital Ratios</b>   |            |            |
| Shareholders' Equity / (Amount subject to credit + market + operational risk)     | 15.2       | 16.5       |
| Shareholders' Equity / Total Assets   | 11.8       | 12.5       |
| (Shareholders' Equity - Permanent Assets) / Total Assets                          | 8.5        | 8.9        |
| Net On Balance Sheet Position / Total Shareholders' Equity                        | -33.1      | -21.1      |
| Net On and Off Balance Sheet Position / Total Shareholders' Equity                | -0.3       | 0.6        |
| <b>Balance-Sheet Ratios</b>   |            |            |
| TC Assets / Total Assets  | 68.4       | 70.7       |
| TC Liabilities / Total Liabilities  | 62.3       | 66.0       |
| FC Assets / FC Liabilities  | 83.7       | 85.9       |
| TC Deposits / Total Deposits  | 61.7       | 65.5       |
| TC Loans / Total Loans and Receivables  | 69.0       | 68.2       |
| Total Deposits / Total Assets   | 61.4       | 62.1       |
| Funds Borrowed / Total Assets   | 9.8        | 10.1       |
| <b>Assets Quality</b>   |            |            |
| Financial Assets (net) / Total Assets   | 24.3       | 27.0       |
| Total Loans and Receivables / Total Assets  | 59.8       | 57.8       |
| Total Loans and Receivables / Total Deposits                                      | 97.5       | 93.0       |
| Loans Under Follow-up (gross) / Total Loans and Receivables                       | 2.9        | 3.4        |
| Loans Under Follow-up (net) / Total Loans and Receivables                         | 0.5        | 0.4        |
| Specific Provisions / Loans Under Follow-up                                       | 82.0       | 86.9       |
| Permanent Assets / Total Assets   | 3.4        | 3.6        |
| Consumer Loans / Total Loans and Receivables                                      | 33.5       | 33.5       |
| <b>Liquidity</b>  |            |            |
| Liquid Assets / Total Assets  | 29.9       | 30.2       |
| Liquid Assets / Short-term Liabilities  | 52.1       | 51.5       |
| TC Liquid Assets / Total Assets   | 19.3       | 21.9       |
| <b>Profitability</b>  |            |            |
| Net Profit/Losses / Total Assets  | 0.5        | 0.6        |
| Net Profit/Losses / Total Shareholders' Equity                                    | 4.2        | 4.6        |
| Profit/Losses Before Taxes after Continuing Operations / Total Assets             | 0.6        | 0.7        |
| <b>Income-Expenditure Structure</b>   |            |            |
| Net Interest Income After Specific Provisions / Total Assets                      | 0.8        | 0.8        |
| Net Interest Income After Specific Provisions / Total Operating Income (Expenses) | 58.9       | 51.7       |
| Non-interest Income (net) / Total Assets  | 0.5        | 0.7        |
| Other Operating Expenses / Total Assets   | 0.6        | 0.6        |
| Personnel Expenses / Other Operating Expenses                                     | 43.9       | 43.8       |
| Non-interest Income (net) / Other Operating Expenses                              | 79.0       | 104.9      |

Quarterly profitability and income-expenditure ratios, except year-end figures, should be considered periodically.

# Glossary

## 1. Terms used in Financial Statements

**TC:** Turkish Currency **FC:** Foreign Currency

**Fin.ass.where fair value cha. is refl.to I/S (Net):** Financial assets where fair value change is reflected to income statement

**Fin.assets clas. as fair value change is refl.to I/S:** Financial assets where fair value change is reflected to income statement

**Hedges for invest. made in foreign countries:** Hedges for investments made in foreign countries

**Prop.&Equ.for Sale p. and from Term.Op.(Net) :** Property and equipment held for sale purpose and held from terminated operations

**Derivative Finan. Liabilities Held for Trading:** Derivative Financial Liabilities Held for Trading

**Derivative Finan. Liabilities Held for Hedging:** Derivative Financial Liabilities Held for Hedging

**Lia.for Prop.&Equ.for Sale p. and from Term.Op.(Net) :** Liabilities for Property and equipment held for sale purpose and held from terminated operations

**Revaluation changes of property and equip.:** Revaluation changes of property and equipment

**Revaluation changes of real est.for inv. pur.:** Revaluation changes of real estates for investment purpose

**Free shares from inv.&ass.,subs.& joint vent.:** Free shares from investment and associates, subsidiaries and joint ventures (business partners)

**Val.inc.in pro.& equ.held for sale p.and term.ope.:** Value increase in property and equipment held for sale purpose and held from terminated operations

**Derivative finan. instruments held for hedging:** Derivative financial instruments held for hedging

**Accepted independent guaran. and warran.:** Accepted independent guaranties and warranties

## 2. Formulas Used in the Calculation of Ratios

**Shareholders' Equity / (Amount subject to credit risk + Amount Subject to Market Risk + Amount subject to operational risk) (Capital Adequacy Ratio):** Prepared in the "Financial Position" section of the Communique-Financial statements and related explanation and footnotes of the banks that is disclosed to the public-

**Financial assets (net) =** Financial assets where fair value change is reflected to income statement (net) + Financial Assets Available for Sale (net) + Investments held to Maturity (net) + Derivative Financial Assets Held for Hedging

**Total Loans and Receivables =** Loans and Receivables + Loans Under Follow-up - Specific Provisions

**Loans Under Follow-up (net) =** Loans Under Follow-up - Specific Provisions

**Permanent Assets =** Investments and Associates (net) + Subsidiaries (net) + Joint Ventures (net) + Property and Equipment (net) + Intangible Assets (net) + Property and Equipment Held for Sale Purpose and from Terminated Operations (Net) + Loans Under Follow-up - Specific Provisions

**Net On Balance- Sheet Position:** Used from the "Information on currency risk of the bank" table from "Financial Position" section of the Communique-Financial statements and related explanation and footnotes of the banks that is disclosed to the public-

**Net Off Balance- Sheet Position:** Used from the "Information on currency risk of the bank" table from "Financial Position" section of the Communique-Financial statements and related explanation and footnotes of the banks that is disclosed to the public-

**TC:** Turkish Currency **FC:** Foreign Currency

**Consumer Loans :** Used the sum of the table "Consumer Loans, Individual Credit Cards, Personnel Loans and Personnel Credit Cards" from "Information and Disclosures Related to Assets" section of the Communique-Financial statements and related explanation and footnotes of the banks that is disclosed to the public-

**Liquid Assets =** Cash and Balances with the Central Bank of Turkey + Financial assets where fair value change is reflected to income statement (net) + Banks + Money Market Placements + Financial Assets Available for Sale (Net)

**Short-term Liabilities:** "Demand" and "Up to 1 Month" columns of the "Liquidity Risk" table from "Financial Position" section of the Communique-Financial statements and related explanation and footnotes of the banks that is disclosed to the public-

**Net Interest Income after Provisions =** Net Interest Income - Specific Provisions for Loans and Other Receivables

**Non-interest Income (net) =** Net Fees and Commissions Income/Expenses + Dividend Income + Trading Profit/Loss (net) + Other Operating Income

**Personnel Expenses =** Used from the table from "Information and Disclosures related to Income Statement" section of the Communique-Financial statements and related explanation and footnotes of the banks that is disclosed to the public-

## 3. Exchange Rates (USD/TRY)

| Year | Period | USD /TRY | Year | Period | USD /TRY |
|------|--------|----------|------|--------|----------|
| 2012 | March  | 1.7729   | 2011 | March  | 1.5363   |

4. This report is prepared from the year-end audited and non-consolidated "The Common Data Set" of banks (deposit banks in İstanbul Stock Exchange(İSE) that are operating in Turkey under the rules of Banking Law), that are sent to the Banks Association of Turkey and prepared according to related Communique-Financial statements and related explanation and footnotes of the banks that is disclosed to the Public-

5. Some of the figures are prepared using the data from the "Related Explanation and Footnotes". The differences between some figures of "Financial Tables" and the figures from "Footnotes" are due to the differences in the tables of some banks.

6. Whilst every effort has been made to ensure that the information contained in this report is correct, the Banks Association of Turkey can not accept any responsibility for any errors or omissions or for any consequences resulting therefrom.